



UNIQUE ENTITY ID: **G1DMXS4NFNN4**

CAGE CODE: **1S8F2**

NAICS CODES (commonly supported): **541690**  
611430, 541330, 541611, 541618, 541620, 541990, 561110

**ORGANIZATIONS SUCH AS THE DEPARTMENT OF ENERGY, ENVIRONMENTAL PROTECTION AGENCY, AND DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT TRUST US FOR THEIR **PROFESSIONAL, STRATEGIC AND MANAGEMENT CONSULTING** BECAUSE WE PROVIDE A COMPREHENSIVE ARRAY OF ANALYTICAL AND TECHNICAL SERVICES TO IMPROVE TECHNOLOGY ENGAGEMENT AND TO EFFECT MARKET AND BEHAVIOR CHANGES FOR MORE SUSTAINABLE SOLUTIONS.**



### DAVID P. STEINER

President/CEO

**D & R INTERNATIONAL, LTD.**

M: (703) 678-6336 | O: (301) 588-9387

1100 Wayne Ave, Suite 700 Silver Spring, MD 20910

[dsteiner@drintl.com](mailto:dsteiner@drintl.com)

[www.drintl.com/fedsupplier](http://www.drintl.com/fedsupplier)



### WHO WE ARE:

- Since **1985**, **D+R International** has delivered **technical and market development** activities that advance energy-efficient solutions, technologies, best practices, and new energy standards to build strong **environmental initiatives and market-focused solutions** that deliver results.
- We develop comprehensive **analytical frameworks, software-based tools and calculators, and decision-making criteria** to assist clients in leveraging their technological expenditures.
- We utilize technology to create **stakeholder engagement platforms** using cutting-edge information technology systems that reach decision makers and users.
- We have **technical expertise** in building energy management systems, HVAC, water heating, refrigeration, and demand response including ADR-enabled and connected devices.
- Our skills combine to support electrification of **buildings and transportation** including electric vehicles and charging,
- Our **technical instructors collaborate with industry experts** to develop compelling technical content available onsite or virtually, and we facilitate training with various forms of market solutions for a new, sustainable energy future.

### WHAT WE DO:

#### **D+R DELIVERS EFFECTIVE PROGRAM MANAGEMENT THROUGH THE FOLLOWING PLATFORMS:**

- **PROGRAM MANAGEMENT/STRATEGY CONSULTING**
  - ✓ Developing strategic roadmaps to Implement market facing programs on behalf of government and utility clients
- **MARKET RESEARCH AND ANALYSIS**
  - ✓ Understanding changing environments with compelling insights leading to actions
- **SUPPLY CHAIN ENGAGEMENT**
  - ✓ Cultivating public and private partnerships that create conditions for success
- **STANDARDS AND SPECIFICATIONS**
  - ✓ Evaluating and recommending performance standards for regulatory and non-profit organizations
- **IT PLATFORM DEVELOPMENT**
  - ✓ Using technology to create change through information sharing that reaches decision makers and users
- **LIVE or ON-DEMAND LEARNING**
  - ✓ Creating and delivering educational content for continuous learning

### CLIENTS:

